

Australian Lacrosse Association

ALA 2021 AGM - 27/04/2021

Tuesday April 27 2021

🕒 8:00pm - 9:00pm AEST

<https://us02web.zoom.us/j/89229465963>

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- **Agenda**
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Agenda

1 Opening remarks/Welcome

2 Attendance & Apologies

Attendance:

- Member Associations Voting Delegates:
 - Michael Hood - LSA
 - Jess Symonds - LV
 - Nathan Rainey - LWA
 - Tyler Nolf - NSWL
 - Chris Baker - QLA
- ALA
 - Abbie Burgess - ALA Director
 - Jan Jackson - ALA Director and Life Member
 - Caroline McLuckie - ALA Director
 - Paul Mollison - ALA Director
 - Glenn Morley - ALA Director & Chair
 - Mark Polden - ALA Director
 - Steve Campbell - ALA Observer


Apologies:

- ALA Life Member
 - Leighton Beamsley
 - Shelley Maher
 - Vivienne Parker-White
 - Judy Thurgood
- ALA
 - Karen Meredith
- Member Association
 - Roxanne Leavy - LWA

3 Matters arising from the previous AGM Minutes (2020)

 Final 2020 AGM Minutes .pdf

4 Presentation of Annual Report

 2020 July-December Annual and Financial Report Slides Final.pdf

 ALA Annual Report Jul - Dec 2020 Final.pdf

5 Presentation of Accounts

6 Adoption of Accounts

7 Adoption of Annual Report

8 Election of Directors

9 Closing Remarks

Minutes

1 **Opening remarks/Welcome**

Glenn Morley, ALA Chair, opened the meeting at 8.10pm. Glenn welcomed all Member Association attendees and other observers.

Glenn confirmed that a quorum was present.

2 **Attendance & Apologies**

Attendance:

- Member Associations Voting Delegates:
 - Michael Hood - LSA
 - Jess Symonds - LV
 - Nathan Rainey - LWA
 - Tyler Nolf - NSWL
 - Chris Baker - QLA
- ALA
 - Abbie Burgess - ALA Director
 - Jan Jackson - ALA Director and Life Member
 - Caroline McLuckie - ALA Director
 - Paul Mollison - ALA Director
 - Glenn Morley - ALA Director & Chair
 - Mark Polden - ALA Director
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Apologies:

- ALA Life Member
 - Leighton Beamsley
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 - Vivienne Parker-White
 - Judy Thurgood
- ALA
 - Karen Meredith
- Member Association
 - Roxanne Leavy - LWA

Glenn acknowledged the attendees from Member Associations and ALA and provided the apologies from Life Members, Member Association and ALA as highlighted in the agenda.

3 **Matters arising from the previous AGM Minutes (2020)**

Glenn noted that the minutes from the 2020 AGM were endorsed and accepted at the first Presidents' meeting held following 2020 AGM.

4 **Presentation of Annual Report**

Glenn presented a presentation highlighting the work completed in reporting period and the challenges and opportunities in 2021.

July-Dec 202 In review

- Quick Stix - Glenn thanked Damien and Kade for their work and achievements in the reporting period. Glenn noted that Quick Stix was delivered in 51 and 74 schools in term 3 and 4 respectively with an approx. total of 15000 participants across the two terms.
- 2021 Exit Survey - Glenn noted that support and agreeance had been achieved to implement an exit survey to identify trends of why people leave our sport. This will be invaluable information to

help Lacrosse retain our members.

- Coach Developer - Glenn noted that Trish Adams and Sean Aaron were enrolled to complete the World Lacrosse Coach Developer Program and that ALA was successful in receiving a World Lacrosse Grant to implement an ALA Coach Developer Program. Glenn thanked the support received by World Lacrosse.
- National Events Decision - Glenn noted that National Events was a key piece of work in the reporting period and continues to play a big role for the ALA. Glenn thanked the MAs for their discussion, involvement within the decision-making process.
- Glenn also noted that:
 - The ALA was able to maintain and keep all staff and contractors and they have returned to full time hours.
 - ALA embrace the online environment with staff working full time from home which has allowed the ALA to let go of the office space.
 - The ALA finalised key business Partnerships with GameDay who are the supplier of our National Database and Zina who is are a supplier for protective equipment. Glenn also noted that the ALA began to revisit our partnerships with Quest and TT Marquett

2021 Challenges

- Glenn touched on the developing trend of the struggle to return to membership numbers prior to Covid-19. This trend can also be lseen with the recruitment and appointing of volunteers.
- Glenn noted that National Events will continue to be a challenge as a sport we work through the unknowns that relate to the pandemic such as lockdowns, board closures and quarantine requirements.

2021 Opportunities

- Glenn provided thanks from the ALA Board to all MA Boards for the open dialogue, strong relationships and ongoing engagement to grow the sport and make it better.
- Quick Stix Invade will continue to be a key focus for the ALA. Glenn noted that Invade is the brand alignment from school entry through to clubs and is a best vehicle to grow membership.
- Glenn noted that Damien and Kade are doing fantastic work in the university space to grow the number of teams to provide another option for people to play lacrosse outside of the traditional winter competitions.
- Glenn noted another opportunity for the ALA is business development and commercial sponsorship to grow revenue for the sport and the enhancement and establishment of ALA working committee such as Coach Development Committee, Hall of Fame working group, Finance, Audit and Risk committee.
- Glenn mentioned the excitement around the combined Senior and U15 Event to be held in WA in 2021 and the great opportunity to hold a first-class event to showcase our senior players to build idols for the U15 players to inspire, motivate and keep them in the sport.
- Club Connect - Glenn provided further details regarding Club Connect which is a grant program which schools can apply for to have Lacrosse clubs deliver a Quick Stix Invade program at a school after school hours. This is an opportunity for Clubs to run a program and build relationship with schools at no cost. It was noted that this is a good vehicle to grow revenue and recruit kids for clubs, MAs and the ALA. It was also mentioned that after the program is delivered clubs can transition kids to a club environment program. Glenn encouraged all MAs to reach out to Damien for more details or to find out how to get involved with the Club Connect program. Glenn also informed the meeting that Kade Robinson has finished up with the ALA to begin a career with the police force.

At the end of his presentation Glenn passed on his thanks to the ALA operational Staff for their work and commitment.

5 **Presentation of Accounts**

Caroline presented the following details relating to the Financial Report.

Caroline encouraged any attendees to ask questions at the end of the presentation.

Caroline confirmed that the Financial Report was located at the back of the Annual Report and contains all the details required under the Australian Accountancy Standards.

Caroline noted the auditor's, Carmen's, apology for not being able to attend the meeting.

Revenue

Caroline presented where the majority for revenue had been driven from over the reporting period. It was noted:

- That the Quick Stix program through sporting schools has been the major revenue stream.
- That ALA continues to receive support from Sport Australia and this will continue to June 2021. A better understanding of support from Sport Australia moving forward will be determine in the coming weeks following the announcement of the Federal Budget.
- Grant support from Sport Australia has previously been \$100,000 which operates within tax year calendar which is used to help govern and grow the sport of Lacrosse.
- That the "rebate equipment" revenue relates to the equipment rebate from Hart Sport through the purchase of Quick Stix equipment.
- That in previous years there had been issues regarding the timing of recognising our membership fee and insurance. This has been cleared up so that membership fees are now recognised on a calendar basis. The end of 2020 was the last of transition of insurance. Now moving forward membership fees and insurance will be recognised within the one reporting period.
- That the ALA financial year has been changed to the calendar year to better suit and align ALA reporting period to the ALA lacrosse programs.

Caroline presented the revenue through grant programs including ATO cash flow, JobKeeper and Victoria Department of Jobs, Precincts & Regions. Caroline also outlined the breakdown of Quick Stix programs per state and term. The number of participants who could be potentially recruited into our sport, which in turn will help with clubs, MAs and ALA revenue streams was noted.

Expenses

Caroline provided information regarding ALA Expenses for the reporting period. It was noted:

- That as "Quick Stix" was a major revenue stream it was also the largest area for expenses.
- "Salaries and on costs" were the second highest followed by "Insurance" costs.
- That the "other" expense was made up of subscriptions, internet, telephone, gifts, bank charges and small computer expenses.

2021 update

Caroline informed the meeting that ALA has budgeted for a small surplus for 2021.

Caroline drew attention to page 4 of the Financial Report which highlights key objectives which drive the ALA budget, these key objectives are also submitted to Sport Australia. It was noted that a lot of the key objectives are relating to education, growth and governance.

Caroline invited meeting attendee to ask any questions. No questions were raised and Caroline noted she was happy to receive questions over email as well.

Glenn thanked Caroline for her work and commitment to her role and the sport in pulling together the reports and her work to source grant support during the reporting period.

6 **Adoption of Accounts**

Glenn asked for a Voting Delegate to move for the Financial Report to be approved and adopted.

Motion: To adopt and accept the Financial Report as presented

Move: Tyler Nolf - NSWL

Second: Jess Symonds - LV

Carried Unanimously.

Decision: To adopt and accept the financial report as presented

7 **Adoption of Annual Report**

Glenn provided an opportunity for any questions regarding the Annual Report or what had been presented.

Michael (LSA) asked a question if ALA had any literature or information which can be provided to MAs and clubs regarding clubs and MAs using Quick Stix through the Club Connect program. Glenn noted that Damien is currently working on this as well as managing all of Term 2 bookings for Sporting Schools. Glenn also noted that Club Connect program has not been implemented at this stage, but ALA will develop the required literature and information and circulate to MAs.

Glenn asked for a Voting Delegate to move for the Annual Report to be approved and adopted.

Motion: To adopt and accept the Annual Report as presented

Move: Michael Hood - LSA

Second: Chris Baker - QLA

Carried Unanimously.

Decision: To adopt and accept the Annual Report as presented

8 **Election of Directors**

Glenn confirmed that the ALA called for Nominations for two Director positions with only one nomination received which was vetted by the Nominations Committee. As such Glenn congratulated Mark Polden for his appointment to one of the Director positions.

Glenn acknowledged that Jan Jackson did not re-stand and thanked Jan on behalf of the Board and the game of lacrosse for her tireless service to lacrosse. It was noted that Jan served as a Director for Women's Lacrosse Australia, heavily involved in the amalgamation of the men and women's bodies and serve as a director on the Australian Lacrosse Association Board since 2008. Jan also served as a Director or committee member for Camberwell Lacrosse Club, Women's Lacrosse Victoria and Lacrosse Victoria and also held roles with World Lacrosse.

Glenn provided Jan Jackson the opportunity to say a few words.

Jan showed her thanks and acknowledged her service was purely out of love and passion for the game noting she has thoroughly enjoyed her time in service and would recommend to anyone the appointment to any lacrosse board as they will always get more out of it than can be imagined.

All meeting attendees provided a round of applause for Jan's service.

Decision: Mark Polden to be elected to one of the ALA Director positions.

9 **Closing Remarks**

Glenn wished all Member Associations all the best for their successful seasons in 2021 and good fortune with Covid-19.

Glenn closed the meeting at 8.31pm